

# ECO



## AIR PRODUCTS



## 2006 DISTRIBUTOR PRICING

DP EFFECTIVE FEBRUARY 1, 2006

# ECO



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# 2006 DISTRIBUTOR PRICING FOR NEW PRODUCTS

## AIR PRODUCTS

### ECO VACUUMS

| PART NO.   | DESCRIPTION  | LIST PRICE |
|------------|--|------------|
| 2000001    | Model 2000V, Free Vacuum Only, 110V Compressor Standard Graphics                             | \$2,331.00 |
| 2000011    | Model 2000CV, Free Vacuum, 110V Compressor, Free Air, Standard Graphics                      | \$2,965.00 |
| 2000101    | Model 2000VK, Pay Vacuum- \$0.50, 110V Compressor, No Air, Standard Graphics                 | \$2,600.00 |
| 2000111    | Model 2000CVK, Pay Vacuum- \$0.50, 110V Compressor, Free Air, Standard Graphics              | \$3,248.00 |
| 200011401  | Model 2000, Pay Vacuum- Canadian Loonie, Free Air, \$1.00 Graphics                           | \$3,300.00 |
| 200011499  | Model 2000, Pay Vacuum- Canadian Loonies, No Air, \$1.00 Graphics                            | \$2,700.00 |
| 2000151    | Model 2000CKMVK, Pay Vacuum-\$0.50, 110V Compressor, Pay Air- \$0.50, Standard Graphics      | \$3,250.00 |
| 2000171    | Model 2000CKVK, Pay Vacuum- \$0.50, 110V Compressor, Pay Air- \$0.50, Standard Graphics      | \$3,400.00 |
| 2000701-R3 | Model 2000VK, Pay Vacuum- \$0.75, 110V Compressor, No Air, \$0.75 Red and White Graphics     | \$2,775.00 |
| 2000711    | Model CVK, Pay Vacuum-\$0.50 with Coin Counter, 110V Compressor, Free Air, Standard Graphics | \$3,350.00 |
| 2000711-R3 | Model 2000CVK, Pay Vacuum- \$0.75, 110V Compressor, Free Air, \$0.75 Red and White Graphics  | \$3,350.00 |
| 200077101  | Model 2000CKMVK, Pay Vacuum- \$0.75, 110V Compressor, Pay Air- \$0.75, No Graphics           | \$3,275.00 |

### ECO-103 SERIES

| PART NO.   | DESCRIPTION   | LIST PRICE |
|------------|---|------------|
| 113101W-00 | Model 103, Remote 110V, Free, Air Only, Wall Mount, Standard Graphics                       | \$1,262.00 |
| 113101B-00 | Model 103, Remote 110V, Free, Air Only, Post Mount, Standard Graphics                       | \$1,362.00 |
| 112101B-00 | Model 103, Compressor 220V/50Hz, Free, Air Only, Post Mount, Standard Graphics              | \$2,062.00 |
| 111101W-47 | Model 103, Compressor 1110V/60Hz, Free, Air Only, Wall Mount, Sheetz Graphics               | \$1,662.00 |
| 111101W-00 | Model 103, Compressor 1110V/60Hz, Free, Air Only, Wall Mount, Standard Graphics             | \$1,612.00 |
| 111101G-00 | Model 103, Compressor 1110V/60Hz, Free, Air Only, Post Mount with Guards, Standard Graphics | \$1,762.00 |
| 111101B-47 | Model 103, Compressor 1110V/60Hz, Free, Air Only, Post Mount, Sheetz Graphics               | \$1,812.00 |
| 111101B-00 | Model 103, Compressor 1110V/60Hz, Free, Air Only, Post Mount, Standard Graphics             | \$1,712.00 |

### ECO-102 SERIES

| PART NO.   | DESCRIPTION  | LIST PRICE |
|------------|--|------------|
| 113300W-00 | Model 102K, Remote 110V, Multiple US Coin Acceptor, Air Only, Wall Mount, Standard Graphics                                | \$995.00   |
| 113300B-00 | Model 102K, Remote 110V, Multiple US Coin Acceptor, Air Only, Post Mount, Standard Graphics                                | \$1,095.00 |
| 113210B-00 | Model 102KW, Remote 110V, Single US Coin Acceptor, Pay Air and Free Water, Post Mount, Standard Graphics                   | \$1,295.00 |
| 113200W-00 | Model 102K, Remote 110V, Single US Coin Acceptor, Air Only, Wall Mount, Standard Graphics                                  | \$995.00   |
| 113200B-00 | Model 102K, Remote 110V, Single US Coin Acceptor, Air Only, Post Mount, Standard Graphics                                  | \$1,095.00 |
| 111300W-00 | Model 102CKM, Compressor 110V, Multiple US Coin Acceptor, Air Only, Wall Mount, Standard Graphics                          | \$1,345.00 |
| 111300G-C2 | Model 102CKM, Compressor 110V, Multiple Canadian Coin Acceptor, Air Only, Post Mount with Guards, Canadian Graphics \$0.50 | \$1,495.00 |
| 111300G-00 | Model 102CKM, Compressor 110V, Multiple US Coin Acceptor, Air Only, Post Mount with Guards, Standard Graphics              | \$1,495.00 |
| 111300B-C2 | Model 102CKM, Compressor 110V, Multiple Canadian Coin Acceptor, Air Only, Post Mount, Canadian Graphics \$0.50             | \$1,505.00 |
| 111300B-00 | Model 102CKM, Compressor 110V, Multiple US Coin Acceptor, Air Only, Post Mount, Standard Graphics                          | \$1,445.00 |
| 111210G-00 | Model 102CKW, Compressor 110V, Single US Coin Acceptor, Pay Air and Free Water, Post Mount with Guards, Standard Graphics  | \$1,650.00 |
| 111210B-00 | Model 102CKW, Compressor 110V, Single US Coin Acceptor, Pay Air and Free Water, Post Mount, Standard Graphics              | \$1,600.00 |
| 111206B-00 | Model 102CK, Compressor 110V, Multiple US Coin Acceptor with Coin Counter, Air Only, Post Mount, Standard Graphics         | \$1,525.00 |
| 111200W-00 | Model 102CK, Compressor 110V, Multiple US Coin Acceptor, Air Only, Wall Mount, Standard Graphics                           | \$1,295.00 |
| 111200G-00 | Model 102CK, Compressor 110V, Multiple US Coin Acceptor, Air Only, Post Mount with Guards, Standard Graphics               | \$1,445.00 |
| 111200B-00 | Model 102CK, Compressor 110V, Multiple US Coin Acceptor, Air Only, Post Mount, Standard Graphics                           | \$1,395.00 |



# 2006 DISTRIBUTOR PRICING FOR NEW PRODUCTS

## AIR PRODUCTS

### ECO 101 SERIES

| PART NO.   | DESCRIPTION  | LIST PRICE |
|------------|--|------------|
| 111100B-00 | Model 101C, Compressor 110V, Free, Air Only, Post Mount, Standard Graphics             | \$1,114.00 |
| 111100B-40 | Model 101C, Compressor 110V, Free, Air Only, Post Mount, BP Graphics                   | \$1,164.00 |
| 111100B-43 | Model 101C, Compressor 110V, Free, Air Only, Post Mount, Red and White Graphics        | \$1,164.00 |
| 111100G-00 | Model 101C, Compressor 110V, Free, Air Only, Post Mount with Guards, Standard Graphics | \$1,164.00 |
| 111100W-00 | Model 101C, Compressor 110V, Free, Air Only, Wall Mount, Standard Graphics             | \$1,014.00 |
| 111100W-40 | Model 101C, Compressor 110V, Free, Air Only, Wall Mount, BP Graphics                   | \$1,064.00 |
| 111100W-43 | Model 101C, Compressor 110V, Free, Air Only, Wall Mount, Red and White Graphics        | \$1,064.00 |
| 111110B-00 | Model 101CW, Compressor 110V, Free, Air and Water, Post Mount, Standard Graphics       | \$1,264.00 |
| 113100W-00 | Model 101R, Remote 110V, Free, Air Only, Wall Mount, Standard Graphics                 | \$664.00   |
| 113100B-00 | Model 101R, Remote 110V, Free, Air Only, Post Mount, Standard Graphics                 | \$764.00   |

### ECO-98 SERIES

| PART NO. | DESCRIPTION   | LIST PRICE |
|----------|---|------------|
| 60117AB  | Model 98, Post Mounted, Two (2) wheel Meter, Color- Red                 | \$982.00   |
| 60117AE  | Model 98, Post Mounted, Two (2) wheel Meter, Color- White               | \$992.00   |
| 60117AI  | Model 98, Post Mounted, Two (2) wheel Meter, Color- Gray                | \$992.00   |
| 60117BB  | Model 98, Post Mounted, Three (3) wheel Meter, Color- Red               | \$1,082.00 |
| 60117CB  | Model 98, Post Mounted, Two (2) wheel Meter with KPA Heater, Color- Red | \$1,182.00 |
| 60117EB  | Model 98, Post Mounted, Two (2) wheel Meter with Water Bib, Color- Red  | \$1,057.00 |
| 60117EI  | Model 98, Post Mounted, Two (2) wheel Meter with Water Bib, Color- Gray | \$1,067.00 |

### ECO-97 SERIES

| PART NO. | DESCRIPTION  | LIST PRICE |
|----------|--|------------|
| 60116AB  | Model 97, Wall Mount, Two (2) Wheel Meter, Color- Red                  | \$872.00   |
| 60116AE  | Model 97, Wall Mount, Two (2) Wheel Meter, Color- White                | \$882.00   |
| 60116AI  | Model 97, Wall Mount, Two (2) Wheel Meter, Color- Gray                 | \$882.00   |
| 60116BB  | Model 97, Wall Mount, Three (3) Wheel Meter, Color- Red                | \$972.00   |
| 60116BE  | Model 97, Wall Mount, Three (3) Wheel Meter, Color- White              | \$982.00   |
| 60116BI  | Model 97, Wall Mount, Three (3) Wheel Meter, Color- Gray               | \$982.00   |
| 60116CB  | Model 97, Wall Mount, Two (2) Wheel Meter with KPA Heater, Color- Red  | \$1,072.00 |
| 60116CI  | Model 97, Wall Mount, Two (2) Wheel Meter with KPA Heater, Color- Gray | \$1,082.00 |

### RHINO TIRE INFLATOR

| PART NO.  | DESCRIPTION  | LIST PRICE |
|-----------|--|------------|
| 460130101 | Rhino Air Unit, Remote, Free, Air and Water Reel, Standard Graphics (RH46 RFB)                             | \$1,703.00 |
| 461100101 | Rhino Air Unit, 110V/60Hz/1Ph Compressor, Free, Air Hook Only, Standard Graphics (46RH CF)                 | \$1,340.00 |
| 461100140 | Rhino Air Unit, 110V/60Hz/1Ph Compressor, Free, Air Hook Only, Red/White Graphics (RH46 CF Red)            | \$1,410.00 |
| 461100170 | Rhino Air Unit, 110V/60Hz/1Ph Compressor, Free, Air Hook Only, Irving Graphics TH46 CF Irving)             | \$1,410.00 |
| 461110101 | Rhino Air and Water Unit, 110V/60Hz/1Ph Compressor, Free, Air and Water Hook, Standard Graphics (RH46 CFW) | \$1,490.00 |
| 461120101 | Rhino Air Unit, 110V/60Hz/1Ph Compressor, Free, Air Reel Only, Standard Graphics (RH46 CFA)                | \$1,640.00 |
| 461120157 | Rhino Air Unit, 110V/60Hz/1Ph Compressor, Free, Air Reel Only, Tops Graphics (RH46 CFA TOPS)               | \$1,740.00 |



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### RHINO TIRE INFLATOR

| PART NO.  | DESCRIPTION  | LIST PRICE |
|-----------|--|------------|
| 461120165 | Rhino Air Unit, 110V/60Hz/1Ph Compressor, Free, Air Reel Only, UDF Graphics (RH46 CFA UDF)   | \$1,740.00 |
| 461130101 | Rhino Air and Water Unit, 110V/60Hz/1Ph Compressor, Free, Air and Water Reel, Standard Graphics (RH46 CFB)                                   | \$2,120.00 |
| 461140101 | Rhino Air Unit, 110V/60Hz/1Ph Compressor, Free, Air Reel Only with Ratchet Feature,<br>Standard Graphics (RH46 CFA W/Ratchet)                | \$1,740.00 |
| 461150101 | Rhino Air and Water Unit, 110V/60Hz/1Ph Compressor, Free, Air and Water Reel with Ratchet Feature,<br>Standard Graphics (RH46 CFB w/Ratchet) | \$2,150.00 |
| 462120101 | Rhino Air Unit, 220V/50Hz/1Ph Compressor, Free, Air Reel Only, Standard Graphics (RH46 CFA 220V)   | \$2,120.00 |
| 462130101 | Rhino Air and Water Unit, 220V/50Hz/1Ph Compressor, Free, Air and Water Reel, Standard Graphics (RH46 CFB 220V)                              | \$2,870.00 |
| 463100101 | Rhino Air Unit, 110V/60Hz/1Ph Remote, Free, Air Hook Only, Standard Graphics (46RH RF)   | \$1,015.00 |
| 463110101 | Rhino Air and Water Unit, 110V/60Hz/1Ph Remote, Free, Air and Water Hook, Standard Graphics (RH46 RFW)                                       | \$1,165.00 |
| 463120101 | Rhino Air Unit, 110V/60Hz/1Ph Remote, Free, Air Reel Only, Standard Graphics (RH46 RFA)  | \$1,365.00 |
| 463130101 | Rhino Air and Water Unit, 110V/60Hz/1Ph Remote, Free, Air and Water Reel, Standard Graphics (RH46 RFB)                                       | \$1,765.00 |
| 463150101 | Rhino Air and Water Unit, 110V/60Hz/1Ph Remote, Free, Air and Water Reel with Ratchet Feature,<br>Standard Graphics (RH46 RFB w/Ratchet)     | \$1,865.00 |

## ECO PARTS

| PART NO. | DESCRIPTION                | LIST PRICE |
|----------|----------------------------|------------|
| X30021A  | BRKT WALL MOUNT PRIME      | \$72.50    |
| X30021B  | BRKT WALL MOUNT RED        | \$72.50    |
| X30021E  | BRKT WALL MOUNT CH. WHITE  | \$72.50    |
| X30021I  | BRKT WALL MOUNT MEDIUM GR  | \$72.50    |
| X30023   | WASHER 5/16 ID X .575 OD   | \$0.80     |
| X30025D  | COVER WALL MOUNT BRACKET   | \$10.20    |
| X30027   | KIT 97P ADAPTER PLATE      | \$15.10    |
| X30031   | HOSE ASM INLET 97 W QC PL  | \$30.30    |
| X30033   | HOSE ASSM INLET 98 W QC P  | \$30.30    |
| X30038   | NUT 1" NPSL PIPE LOCK NUT  | \$4.90     |
| X30039A  | FLANGE 98 MACHINED PRIMED  | \$34.10    |
| X30039B  | FLANGE 98 RED              | \$32.75    |
| X30039E  | FLANGE 98 CHINESE WHITE    | \$34.10    |
| X30039I  | FLANGE 98 PAINTED MED GRA  | \$32.75    |
| X30040   | SCREW 5/16-18X2 PHIL MACH  | \$1.00     |
| X30041A  | TUBE 98 POST ETCHED PRIME  | \$51.15    |
| X30041B  | TUBE 98 POST ETCHED PAINT  | \$51.15    |
| X30041E  | TUBE 98 POST ETCHED PAINT  | \$51.15    |
| X30041I  | TUBE 98 POST ETCHED PAINT  | \$51.15    |
| X30042   | PIPE-TIE 1X30.25 MARK STR  | \$18.20    |
| X30043   | SCREW 1/4-20X1/2 HEX HD W  | \$0.80     |
| X30044A  | DOOR POST CASTING PRIMED   | \$11.70    |
| X30044B  | PNL DOOR UTILITY CASTING   | \$11.70    |
| X30044E  | PNL DOOR UTILITY CASTING C | \$11.70    |
| X30044I  | PNL DOOR UTILITY CASTING   | \$11.25    |
| X30045A  | BASE 98 98W PRIMED         | \$104.40   |
| X30045B  | BASE 98 98W RED            | \$104.40   |
| X30045E  | BASE 98 98W CHINESE WHITE  | \$104.40   |



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| PART NO. | DESCRIPTION               | LIST PRICE |
|----------|---------------------------|------------|
| X30045I  | BASE 98 98W MEDIUM GRAY   | \$104.40   |
| X30050A  | HOUSING FRONT PRIMED      | \$75.00    |
| X30050B  | HOUSING FRONT SHELL ASSM  | \$75.00    |
| X30050E  | HOUSING FRONT SHELL ASSM  | \$75.00    |
| X30050I  | HOUSING FRONT SHELL ASSM  | \$75.00    |
| X30051   | WASHER 3/16ID X1/2 ODX 1/ | \$2.20     |
| X30056   | GASKET FRONT, REAR 10-7/8 | \$5.00     |
| X30058   | STRIP UPPER HOUSING ZINC  | \$4.90     |
| X30061A  | HOUSING REAR PRIMED       | \$45.40    |
| X30061B  | HOUSING REAR RED          | \$45.40    |
| X30061E  | HOUSING REAR CHINESE WHIT | \$45.40    |
| X30061I  | HOUSING REAR MEDIUM GRAY  | \$45.40    |
| X30063   | STRIP LOWER HOUSING ZINC  | \$4.90     |
| X30064   | SCREW 5/16-18X1 PHIL PAN  | \$0.80     |
| X30067   | HOOK HOSE CR.PLT.         | \$22.30    |
| X30071   | SCREW 10-24X5/8 PHIL PAN  | \$0.50     |
| X30077   | SCREW 8-32X5/16 PHIL PAN  | \$0.80     |
| X30079   | WASHER .322ID X 1/2 OD X  | \$3.25     |
| X30083   | SCREW 8-32X1/4 SKT SET CU | \$0.80     |
| X30084   | SPRING LOCKING PAWL       | \$1.10     |
| X30087   | TRANSFER PINION           | \$1.60     |
| X30107   | SHAFT TRANSFER PINION     | \$7.10     |
| X30109   | WHEEL NUMBER RIGHT WHT NU | \$4.90     |
| X30111   | PIN 3/32 X 5/8 GROOVE, ST | \$1.10     |
| X30112   | WHEEL NUMBER CENTER, LEFT | \$8.70     |
| X30114   | WASHER 5/16 ID X1/2 OD X  | \$0.80     |
| X30115   | SCREW SPECIAL, PHIL COUNT | \$0.80     |
| X30116   | KNOB TIREFLATOR           | \$2.20     |
| X30119   | GEAR AND SCREW ASSM ADJUS | \$25.00    |
| X30125   | PIN LEVER FULCRUM         | \$5.00     |
| X30132   | BUSHING BEARING           | \$1.10     |
| X30134   | NUT RING AND PIN ASSEMBLY | \$11.75    |
| X30136   | SPRING MOTOR LEVER        | \$20.60    |
| X30137   | SPRING AND LEVER ASSM. AU | \$25.75    |
| X30140   | RING RETAINING 5/16 PLATE | \$1.05     |
| X30141   | RING RETAINING            | \$1.05     |
| X30142   | WASHER #10 FLAT, BRASS    | \$0.50     |
| X30143   | SPRING SHOT LENGTHENER MO | \$1.05     |
| X30144   | COVER BACK                | \$16.20    |
| X30147   | RING RETAINING            | \$1.05     |
| X30150   | KIT TUBING 4 3/4 X 3/16   | \$5.70     |
| X30151   | KIT TUBING 6 1/2 X 1/4 ** | \$5.70     |
| X30152   | KIT TUBING 2 7/8 X 1/4 ** | \$5.70     |
| X30164   | SPACER DIAL PSI NYLON 1/2 | \$1.05     |
| X30165   | SPACER SHOT LENGTHENER    | \$5.40     |
| X30166   | LEVER ASSY MOTOR          | \$22.20    |
| X30167   | LEVER ASSY INFLATOR       | \$25.00    |
| X30169   | PLUG AND SCREEN ASSY      | \$11.30    |



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| PART NO. | DESCRIPTION               | LIST PRICE |
|----------|---------------------------|------------|
| X30170   | O-RING BUNA NYTRIL        | \$1.10     |
| X30172   | BELL HEAT TREATED AND PLA | \$8.10     |
| X30176   | CLAPPER BELL PLATED       | \$4.70     |
| X30177   | SCREW SPECIAL             | \$4.60     |
| X30179F  | PLUNGER, (2-1/2"), MOTOR  | \$4.90     |
| X30180   | DIAPHRAGM                 | \$2.40     |
| X30182F  | PLUNGER, (1-5/8"), INFLAT | \$4.90     |
| X30184   | SCREW 10-32X3/4 PHIL PAN  | \$1.00     |
| X30185   | FITTING NIPPLE DRAIN PLUG | \$4.90     |
| X30186   | PLUG, DRAIN               | \$2.70     |
| X30195   | SPRING HOSE HOOK LEVER    | \$3.20     |
| X30197   | HOOK HOSE LEVER ASSEMBLY  | \$22.20    |
| X30198   | SPRING LOCKOUT LEVER      | \$1.10     |
| X30199   | NUT 7/16-20 LOCK JAM, STL | \$0.50     |
| X30201   | PIN LOCK LEVER            | \$1.10     |
| X30202   | LEVER ASSY LOCK BLACK DEL | \$1.10     |
| X30210   | SPRING ROLLER LEVER       | \$4.90     |
| X30212   | COVER DIAPHRAGM ASSY ***  | \$100.85   |
| X30222   | COVER, DIAPHRAGM, MACHINE | \$72.55    |
| X30223   | ORIFICE PLUG, SS          | \$5.00     |
| X30224   | GASKET STRAINER COVER     | \$1.10     |
| X30226   | FITTING 1/4T X 1/8NPT-MAL | \$1.05     |
| X30227   | FITTING 3/16T X 1/8 NPT-M | \$1.05     |
| X30229   | FITTING 1/8NPT PLUG SKT H | \$1.05     |
| X30230   | RETAINER                  | \$10.00    |
| X30232   | O-RING 3/8 X 9/16 BUNA-N  | \$1.10     |
| X30235   | KIT 97-98 FIELD CONV PRIM | \$291.20   |
| X30236   | KIT CHECK VALVE           | \$11.70    |
| X30237   | MECH 3WH 90 CAL PARTS     | \$727.70   |
| X30239   | MECH 2WH 90 CAL PARTS     | \$687.10   |
| X30242   | MECH 2WH 100 CAL PARTS    | \$687.10   |
| X30255   | KIT SHOT LENGTHENER ***   | \$37.10    |
| X30258   | SCREEN AND COVER SUB-ASSY | \$28.10    |
| X30258-1 | KIT SCREEN COVER FIELD SE | \$31.90    |
| X30259A  | HOUSING FRAME ASSM PRIMED | \$168.80   |
| X30259B  | HOUSING FRAME ASSM RED    | \$168.80   |
| X30259I  | HOUSING FRAME ASSM PAINTE | \$168.80   |
| X30261   | LEVER HOSE HOOK           | \$14.00    |
| X30262   | HOOK HOSE FOR 98W MACH    | \$14.00    |
| X30281   | VIBRATING RING GREEN DOT  | \$1.80     |
| X30284   | KIT KNOB REPLACEMENT      | \$8.90     |
| X30295   | PIN AUXILIARY LINK        | \$2.00     |
| X30302   | COLLAR AND SET SCREW      | \$6.30     |
| X30309   | O-RING, #114, 5/8 X 13/16 | \$1.10     |
| X30312   | REEL OPEN LARGE 25FT. HOS | \$344.00   |
| X30313   | Brass Boiler Drain Valve  | \$8.75     |
| X30321   | VIBRATION BUSHING GREEN D | \$1.80     |
| X30324   | BASE DIAPHRAGM            | \$29.15    |
| X30348   | SPACER, DIAL              | \$6.00     |

# 2006 DISTRIBUTOR PRICING FOR REBUILT PRODUCTS

## ECO PARTS

| PART NO.  | DESCRIPTION               | LIST PRICE |
|-----------|---------------------------|------------|
| X30355    | WHEEL NUMBER METRIC       | \$22.90    |
| X30356A   | FLANGE FOR 98W PRIMED     | \$55.70    |
| X30356B   | FLANGE 98W RED            | \$53.50    |
| X30357    | 3/8" x 31 1/2" Galv. Iron | \$17.00    |
| X30373    | COMPRESSOR 3/4 T 161 ASSY | \$460.00   |
| X30373-1  | COMP SUB 3/4 THOMAS 1/6/1 | \$460.00   |
| X30387    | POST ASSY 98W             | \$239.20   |
| X30387A   | DESC POST ASSY 98W PRIMED | \$248.90   |
| X30387B   | POST ASSY 98W RED         | \$239.20   |
| X30387I   | POST ASSY 98W MED GRAY PR | \$239.20   |
| X30396A   | POST ASSY 98 PRIMED BOX   | \$256.80   |
| X30396B   | POST ASSY 98 RED          | \$256.80   |
| X30396E   | POST ASSY 98 CHINESE WHIT | \$256.80   |
| X30396I   | POST ASSY 98 GRAY         | \$256.80   |
| X30415    | SHAFT AND GEAR ASSM       | \$17.30    |
| X30458    | FITTING 1/4 NPT-MALE X 1/ | \$1.05     |
| X30470    | MAIN VALVE ASSY PT.ORD    | \$97.40    |
| X30486    | BASE ASSM. W, ARMS        | \$92.60    |
| X30490    | NUT ASSY ADJUSTING        | \$9.50     |
| X30500    | CHUCK PROTECTOR 3/8 HOSE  | \$10.50    |
| X30505    | HOSE AND BIBB 98W WATER H | \$55.20    |
| X30516    | SPACER, LOCK-OUT 1/2 ***  | \$1.10     |
| X30517    | SPACER, LOCK-OUT 3/8 ***  | \$1.10     |
| X30518    | SPACER, LOCK-OUT 3/16 *** | \$1.10     |
| X30524    | SPACER, LOCK-OUT 1/4 ***  | \$1.10     |
| X30552    | DIAL, DRILLED             | \$15.10    |
| X30557    | PAWL LOCKING ASSEMBLY     | \$15.50    |
| X30577    | TERM 1/4 FEMALE QUICKSLID | \$1.50     |
| X30582    | FITTING 1/4 NPT-F X 3/8 N | \$5.70     |
| X30583    | WASHER 5/16 ID X 3/4 OD X | \$0.50     |
| X30588    | ABLOY CAM LOCK #AB3373E   | \$41.10    |
| X30651    | SOLENOID VALVE, 2 WAY, 12 | \$73.60    |
| X30651-02 | VALVE SOL 2WAY 240V60HZ . | \$72.40    |
| X30651-03 | VALVE SOL 2WAY 220V50HZ . | \$70.75    |
| X30653    | NOZZLE WATER              | \$17.90    |
| X30654    | DECAL IMPORTANT DRAIN WEE | \$1.10     |
| X30672    | SCREW 10-32X3/8 PHIL PAN  | \$1.00     |
| X30674    | HOSE ASSEMBLY, INLET, 60" | \$14.60    |
| X30676    | FITTING 1/4 NPT M-F X 90  | \$2.20     |
| X30684    | CONE FOR VAC              | \$23.95    |
| X30701    | CHUCK PROTECTOR BUMPER 1/ | \$18.75    |
| X30715    | CHUCK - STRAIGHT/GRIP     | \$7.45     |
| X30748    | FITTING 1/4 NPT-F X 1/8 N | \$1.05     |
| X30784    | RETAINER O-RING ASSY      | \$7.80     |
| X30793    | HOSE ASSM INLET 97        | \$19.15    |
| X30794    | HOSE ASSM INLET 98, 98W   | \$20.60    |
| X30819    | DECAL 3WH.DIE-CUT WINDOW  | \$3.00     |
| X30820    | DECAL 2WH DIE-CUT WINDOW  | \$3.00     |
| X30825    | DECAL 90 SER.FACE PLATE K | \$1.10     |



# 2006 DISTRIBUTOR PRICING NEW PRODUCTS

## ECO PARTS

| PART NO. | DESCRIPTION               | LIST PRICE |
|----------|---------------------------|------------|
| X30850   | NUT 3/16 PUSH, STL ZINC P | \$3.20     |
| X30858   | FITTING 1/4 NPT-FEMALE BU | \$8.75     |
| X30862   | KIT 90 SER. HI-IMP. FACE  | \$92.60    |
| X30862M  | KIT 90 SERV FACE MOBIL    | \$75.00    |
| X30863   | KIT 90 SER.HI-IMP. FACE 3 | \$92.60    |
| X30865   | KIT 90 SER. HI-IMP. FACE  | \$92.60    |
| X30903   | PG, WATER OPTION,POST MOU | \$209.90   |
| X30906   | KIT CAM, MTR ROLLR XL LIF | \$21.00    |
| X30933   | KIT 90 SER. GENERAL SERVI | \$209.90   |
| X30944   | HOSE ASSY 25FT AIR ST BR  | \$75.00    |
| X30947   | HOSE 25FTX1/4NPT          | \$42.00    |
| X30948   | GAUGE INFLATOR W/ST BR WH | \$35.00    |
| X30954   | MECH 3WH CAL 90SER        | \$572.00   |
| X30982   | HOSE ASSY, 1/4 NPT-M ENDS | \$28.10    |
| X31034   | VEND COUNTER IMPULSE W,TE | \$100.50   |
| X31063   | LABEL, MECHANISM CALIBRAT | \$1.05     |
| X31092   | NUT 8-32 HEX, STL ZINC PL | \$1.05     |
| X31099   | FILTER COMP 1/4MPT X 40 M | \$4.70     |
| X31113   | FITTING 1/4 NPT-F X 1/4 Q | \$11.00    |
| X31114   | PLUG, QC 1/4FPT X 1/4PLUG | \$2.20     |
| X31169   | CHUCK SEALING BALL FT 1/4 | \$2.70     |
| X31211   | KIT TIMER INFITEC         | \$51.90    |
| X31217   | HEATER ROPE, PART #2200-  | \$17.30    |
| X31218   | KIT MECHANISM HEATER      | \$37.90    |
| X31233   | 6988-02 Clear Dirt Repta  | \$32.50    |
| X31270   | HOSE ASSM 25FT WATER W BI | \$56.30    |
| X31307   | KIT MAIN VALVE SERVICE    | \$9.50     |
| X31311   | HOSE ASSM 25FT BALL CK .2 | \$34.60    |
| X31341   | SWIVEL SEE 33222          | \$22.90    |
| X31342   | TUBE SEE 33222            | \$22.90    |
| X31350   | FITTING 1/4 NPT-MALE X 1/ | \$11.00    |
| X31358   | FACE SCR N 108CW 2WH RED/ | \$60.00    |
| X31360   | TERM 1/4" TAP FEMALE INSU | \$1.05     |
| X31361   | O RING GASKET COMP. DEVIL | \$2.20     |
| X31371   | COVER 4IN HANDY BOX BLANK | \$2.10     |
| X31389   | DESC SOLENOID ASSY REMOTE | \$113.75   |
| X31398   | FITTING 1/8 NPT-M X 1/4 Q | \$2.20     |
| X31403   | RIVET POP 3/16X1/2 STEEL  | \$0.50     |
| X31423   | BOX MECH ASSY SALES ONLY  | \$101.95   |
| X31507   | KIT MECH REPAIR           | \$114.95   |
| X31528   | TIMER .3-10MIN 30A 120V   | \$48.00    |
| X31603   | WIRE 16 GA X 12IN, RED, 1 | \$2.25     |
| X31622   | O-RING HEAD COMP. DE VILB | \$1.10     |
| X31630   | HOSE VACUUM 2 IN. 15 FT   | \$38.10    |
| X31631   | HOSE VAC ADAPTER 2        | \$8.70     |
| X31657   | VALVE PLATE ASSY DE VILBI | \$28.10    |
| X31666   | COIN ACCEPTOR IMONEX: US  | \$64.90    |
| X31670   | COIN ACCEPTOR .25 ONLY WI | \$68.20    |
| X31719   | TIMER .3-10MIN INFIT 220V | \$50.00    |
| X31761   | KIT SLEEVE RING DEVILBISS | \$34.60    |



# 2006 DISTRIBUTOR PRICING FOR REBUILT PRODUCTS

## ECO PARTS

| PART NO. | DESCRIPTION               | LIST PRICE |
|----------|---------------------------|------------|
| X31783   | MANIFOLD CONVERSION KIT-E | \$116.90   |
| X31828   | WASHER 1/4"ID SPLIT LOCK, | \$0.90     |
| X31868   | DRIVE SPRING ASSEMBLY     | \$74.90    |
| X31870   | FACE, 108 3 WHL, AIR & WA | \$60.00    |
| X31885   | HOSE WHIP 1/4X12 3/8-24 O | \$5.70     |
| X31886   | CHUCK BALL FT NON-SEAL    | \$2.30     |
| X31887   | GAUGE INFLATOR BODY       | \$25.00    |
| X31906   | PRES REL SET 135 PSI      | \$21.50    |
| X31973   | THOMAS PARTS-O-RING, VALV | \$9.00     |
| X31974   | O RING GASKET THOMAS      | \$15.10    |
| X32050   | KIT SERVICE COMP T 1 PER  | \$36.30    |
| X32151   | STUD 5/16-18X1 SELF CLINC | \$0.50     |
| X32155   | GUIDE HOSE RECTANGULAR    | \$33.50    |
| X32200   | PRESS RELIEF 100PSI       | \$16.20    |
| X32221   | THOMAS PARTS- PISTON ROD  | \$105.00   |
| X32223   | FITTING 1/4 NPT-F AIR FIL | \$14.00    |
| X32236   | KIT CONN ROD DEVILLBIS    | \$56.30    |
| X32258   | KIT VIB ISO T COMP ***    | \$21.10    |
| X32444C  | PG, POST ASSY WHITE, 101/ | \$122.00   |
| X32444D  | PG, POST ASSY BLACK, 101/ | \$199.00   |
| X32576   | MECH3WH 100SER REMOTE     | \$538.90   |
| X32581C  | PG, WHITE WALL MOUNT ASSY | \$87.70    |
| X32581D  | PG, BLACK WALL MOUNT ASSY | \$87.70    |
| X33029   | LOCK VISE-ACTION KEY-OP 1 | \$25.00    |
| X33030   | KEY TUBULAR FOR 33029     | \$5.80     |
| X33031   | TIMER MULTICOIN INFITEC   | \$97.40    |
| X33037K  | Microswitch Kit - Replace | \$20.00    |
| X33039   | LOCK KIT 100,700 SERIES   | \$58.40    |
| X33040   | CAM ROTOR LOCK 108 SERIES | \$19.50    |
| X33043   | CLAMP HOSE STAINLESS 2-1/ | \$1.05     |
| X33060   | SCREW 1/4-28 HEX HD, STL  | \$1.25     |
| X33061   | FAN COMP. DEV. IMPELLER S | \$5.00     |
| X33071D  | BRKT COMP MTNG 101 BLACK  | \$15.00    |
| X33075   | SCREW 1/4-20X1/2 SECURITY | \$1.00     |
| X33076   | FACE, 101, FREE AIR BLACK | \$32.50    |
| X33081   | VIBRATION MOUNT, 1/4-20 F | \$7.00     |
| X33095   | FACE, 102, S.25 AIR, BLAC | \$39.25    |
| X33098   | DOOR COIN ACCESS OUTER    | \$8.85     |
| X33108   | KEY, HEX SECURITY         | \$6.50     |
| X33111   | ECCEN FLYWH BEARING DEVL  | \$37.15    |
| X33120   | HOSE ASSY GAUGE 101 102 R | \$89.80    |
| X33129   | HARDWARE PACKAGE, 101/102 | \$7.10     |
| X33130   | HOSE HOOK, 101/102/103, S | \$11.90    |
| X33134   | FILTER ASSB MOD DEV       | \$14.00    |
| X33135   | FILTER ELEMENT DEVL AC-02 | \$11.10    |
| X33150   | FACE, 101, BP AIR         | \$36.40    |
| X33151   | LOCK HEAVY DUTY 102 SOUTH | \$21.60    |
| X33152   | KEY HEAVY DUTY 102 FOR 33 | \$4.30     |
| X33154   | FACE, 102, S.50 AIR, BLAC | \$38.50    |
| X33156   | FACE, 101, FREE AIR & WAT | \$32.50    |



# 2006 DISTRIBUTOR PRICING NEW PRODUCTS

## ECO PARTS

| PART NO. | DESCRIPTION                | LIST PRICE |
|----------|----------------------------|------------|
| X33166   | VALVE PLATE ASSY DVL 1.5   | \$22.10    |
| X33167   | HEAD COMP DVL 1.5 ***      | \$29.20    |
| X33172   | STUD 8-32X1/2 SELF CLINCH  | \$1.05     |
| X33175   | FACE, 103 2 WHL, FREE AIR  | \$32.50    |
| X33177   | UNLOADER MANIFOLD COMP.    | \$73.60    |
| X33189   | PUSHBUTTON, CONTACT BLACK  | \$16.20    |
| X33200   | VACUUM 3HP HD 116 CFM 125  | \$717.60   |
| X33205   | FACE CAB SCR N 101 PETROCA | \$32.50    |
| X33212   | GROMMET 1 3/4 ID X 2 3/16  | \$5.20     |
| X33214   | HOSE ASSY TEF, SS 5/16X10  | \$24.60    |
| X33218   | 7803-01 Ametek Motor 120   | \$334.40   |
| X33220   | FACE CAB SCR N 102 RED, WH | \$38.50    |
| X33222   | SWIVEL AND TUBE ASSB. RED  | \$42.70    |
| X33223   | FACE, 103, HESS            | \$32.50    |
| X33224   | COMP SUB 3/4 THOMAS 2/5/1  | \$754.00   |
| X33231   | FACE SHELL 2WH 108         | \$60.00    |
| X33251   | VACUUM PUSH BUTTON WINDOW  | \$28.90    |
| X33255   | WLDT DOME VACUUM           | \$142.80   |
| X33262   | VACUUM AIR HOSE HOOK, SS   | \$21.00    |
| X33277   | LATCH- MAIN DOOR           | \$15.40    |
| X33301   | ABLOY LOCK SPACER #21955   | \$1.05     |
| X33303   | 0010 Bottom Motor Gasket   | \$7.80     |
| X33304   | 0009 Motor Plate Gasket    | \$4.30     |
| X33305   | 3708 Plastic Cone          | \$26.70    |
| X33306   | ABLOY LOCKING CAM          | \$1.10     |
| X33322   | KEY, AB1040 FOR ABLOY LOC  | \$10.00    |
| X33357   | COIN BOX DOOR 102          | \$12.80    |
| X33363   | WLDT COIN DRAWER 102       | \$75.00    |
| X33367   | LOCKING BAR COIN BOX STAI  | \$28.10    |
| X33368   | GASKET-2000 VAC DIRT PAN   | \$8.40     |
| X33378   | SWITCH W,LEVER FOR 31666   | \$10.60    |
| X33390   | BRKT COINDRAW HANDLE       | \$9.70     |
| X33399   | VACUUM COIN DRAWER, SS     | \$67.00    |
| X39065   | POST SPRING                | \$0.95     |
| X39629   | HOSE END VACUUM - NOZZLE   | \$11.10    |
| X40003   | HEAD ASSY RHINO TIMER 110  | \$182.00   |
| X40011   | HOUSING FRONT COMPONENT    | \$42.15    |
| X40012   | HOUSING REAR COMPONENT     | \$25.00    |
| X40030   | BRKT HOSE GUIDE            | \$38.00    |
| X40036   | ADAPTER HOSE CONNECTION A  | \$21.25    |
| X40039   | PNL FRONT 2 BIN .05-003    | \$33.30    |
| X40041G  | RHINO TORNADO GREY PWDR C  | \$48.05    |
| X40042G  | RHINO TORNADO GREY PWDR    | \$48.05    |
| X40059G  | Tornado Gray Powd. Ctd. P  | \$73.00    |
| X40066   | HOUSING HEAD RHINO         | \$37.90    |
| X40075   | FACE, RHINO PB HEAD, BLAC  | \$31.20    |
| X40076   | FACE, RHINO HOUSING, AIR   | \$31.20    |
| X40077   | FACE, RHINO HOUSING, RETU  | \$31.20    |
| X40078   | FACE, RHINO HOUSING, WATE  | \$31.20    |
| X40087X  | HOOK HOSE SIDE PAINTED     | \$20.60    |



# 2006 DISTRIBUTOR PRICING FOR REBUILT PRODUCTS

## ECO PARTS

| PART NO. | DESCRIPTION                     | LIST PRICE |
|----------|---------------------------------|------------|
| X40092   | FITTING 5/16 TX1/4 NPT-MA       | \$7.50     |
| X40095   | FITTING 5/16TX1/4 NPT-MAL       | \$4.50     |
| X40112   | BRKT HOLDWN HEAD RHINO          | \$19.00    |
| X40127   | FACE, RHINO EMPTY HEAD, B       | \$31.20    |
| X40130   | HEAD ASSY RHINO NO TIMER        | \$66.60    |
| X40151   | SCREW 10-32X2 1/2 PHIL PA       | \$0.30     |
| X40167   | CABLE POWER COMP AR43, RH       | \$40.60    |
| X40176   | HSG COMP ASSY 45CA NO FAN       | \$64.90    |
| X40178   | HSG REEL ASSY                   | \$107.10   |
| X40181   | FITTING 5/16TX1/4 NPT-FEM       | \$10.10    |
| X40185   | HARNES WIRING PUSHBUTTON        | \$14.10    |
| X40202   | COMP SUB 3/4 THOMAS 2/5/1       | \$754.00   |
| X40220   | HOUSING REAR MACHINED FOR REELS | \$38.00    |
| X40224   | SCREW 1/4-20X1/2 SLF TAP        | \$1.00     |
| X40227   | REEL ASSY RHINO                 | \$344.00   |
| X40233   | TUBING 5/16 CUT 24 INCH         | \$3.40     |
| X40266   | INSERT 1/4-20 X .512            | \$0.65     |
| X40281   | FACE, RHINO PB HEAD, WHIT       | \$90.00    |
| X40301   | ABUS Diskus Lock # 2470 w       | \$43.30    |
| X40313   | COMPRESSOR FAN SHROUD           | \$25.40    |
| X40314   | SHROUD SCREW                    | \$1.40     |
| X40317   | UDF Replacement Compresso       | \$90.00    |
| X40318   | REELCRAFT SPRING ARBOR RE       | \$35.15    |
| X40319   | KIT-FRNT REEL HSG W/UDF S       | \$151.50   |
| X40323   | FACE, RHINO HOUSING, IRVI       | \$50.00    |
| X40325   | TOP, 100 SERIES, SS             | \$104.00   |
| X40343   | FACE SCR N 2000 VAC V           | \$43.00    |
| X40358   | COMP SUB 3/4 THOMAS 2/5/1       | \$754.00   |
| X40363   | COIN ACCEPTOR IMONEX:CAN        | \$64.90    |
| X40364   | COMP SUB 3/4 THOMAS 1/6/1       | \$466.00   |
| X40365   | COMP SUB 3/4 THOMAS 1/6/1       | \$466.00   |
| X40366   | KIT-FRNT COMP HSG/ASSY 1H       | \$131.10   |
| X40368   | KIT-FRNT COMP HSG/ASSY W/       | \$87.00    |
| X40370   | KIT-FRNT REEL HSG/ASSY W/       | \$128.60   |
| X40380   | COMP SUB 3/4 THOMAS 1/6/1       | \$466.00   |
| X40381   | COMP SUB 3/4 THOMAS 1/6/1       | \$466.00   |
| X40382   | AIR FILTER ASSEMBLY             | \$31.40    |
| X40383   | COMP SUB 3/4 THOMAS 1/6/1       | \$466.00   |
| X40384   | COMP SUB 3/4 THOMAS 2/5/1       | \$754.00   |
| X40385   | COMP SUB 3/4 THOMAS 1/6/1       | \$466.00   |
| X40386   | KIT-DEV TO THOM CONVERSIO       | \$466.00   |
| X40387   | KIT-DEV TO THOM CONVERSIO       | \$466.00   |
| X40388   | KIT-DEV TO THOM CONVERSIO       | \$466.00   |
| X40389   | KIT-DEV TO THOM CONVERSIO       | \$466.00   |
| X40390   | KIT-DEV TO THOM CONVERSIO       | \$466.00   |
| X40391   | KIT-DEV TO THOM CONVERSIO       | \$466.00   |
| X40393   | KIT-DEV TO THOM CONVERSIO       | \$466.00   |
| X40397   | THOMAS PARTS-CONNECTING R       | \$63.60    |
| X40398   | THOMAS PARTS-RELAY 115V         | \$34.60    |
| X40399   | THOMAS PARTS-CAPACITOR 11       | \$30.30    |



# 2006 DISTRIBUTOR PRICING NEW PRODUCTS

## ECO PARTS

| PART NO. | DESCRIPTION                | LIST PRICE |
|----------|----------------------------|------------|
| X40400   | THOMAS PARTS-LEAD WIRE BL  | \$7.75     |
| X40401   | THOMAS PARTS-FRONT COVER   | \$18.20    |
| X40402   | THOMAS PARTS-LEAD WIRE BR  | \$7.30     |
| X40404   | THOMAS PARTS-SCREW, CONNE  | \$1.10     |
| X40405   | THOMAS PARTS-SCREW, FAN -  | \$1.05     |
| X40406   | THOMAS PARTS-SCREW, FRONT  | \$1.05     |
| X40407   | THOMAS PARTS-SCREW, HEAD   | \$33.28    |
| X40408   | THOMAS PARTS-LOCK WASHER,  | \$1.05     |
| X40409   | THOMAS PARTS-WASHER, FAN   | \$1.05     |
| X40410   | THOMAS PARTS-FAN - 115V    | \$16.20    |
| X40411   | THOMAS PARTS-O-RING, HEAD  | \$21.50    |
| X40412   | THOMAS PARTS-DUST SHIELD   | \$8.20     |
| X40413   | VALVE PLATE ASSEMBLY 7 DE  | \$125.50   |
| X40414   | THOMAS PARTS-HEAD - 115V   | \$68.55    |
| X40415   | THOMAS PARTS-ECCENTRIC &   | \$170.60   |
| X40424   | MECHANISM ASSEMBLY, 2 WHE  | \$746.70   |
| X40425   | MECHANISM ASSEMBLY, 3 WHE  | \$806.00   |
| X40426   | MECHANISM ASSEMBLY, KPA    | \$806.00   |
| X40429   | FACE SCR N 2000 VAC CKMVK, | \$55.00    |
| X40435   | LAMB VAC PARTS- BRUSH ASS  | \$18.75    |
| X40438   | FACE, RHINO PB HEAD, GIAN  | \$50.00    |
| X40439   | KIT- VACUUM EXHAUST ASSEM  | \$20.00    |
| X40447   | FACE, RHINO HOUSING, BLAN  | \$31.20    |
| X40456   | FACE, RHINO HOUSING, PEME  | \$60.00    |
| X40457   | FACE, RHINO HOUSING, PEME  | \$60.00    |
| X40458   | FACE, RHINO EMPTY HEAD, P  | \$60.00    |
| X40459   | FACE, RHINO HOUSING, GREE  | \$31.20    |
| X40472   | KEY, FOR ABUS DISKUS LOCK  | \$10.00    |
| X40473   | KIT-COIN BOX W/LOCKING BA  | \$95.00    |
| X40481   | COIN ACCEPTOR IMONEX: CANA | \$76.00    |
| X40483   | FACE SCR N 2000CVK, 75C RE | \$31.20    |
| X40484   | FACE SCR N 2000VK, 75C, RE | \$31.20    |
| X40486   | FACE, RHINO PB HEAD, MART  | \$70.00    |
| X40487   | FACE, RHINO PB HEAD, TOPS  | \$70.00    |
| X70003   | SWITCH W, LEVER FOR 31012  | \$23.95    |
| X70041   | ROD LOCKING 108 STRAIGHT   | \$15.10    |
| X70057   | KEYS FOR ABLOY LOCK (X310  | \$11.70    |
| X70086C  | PG, POST GUARDS, WHITE, 1  | \$40.00    |
| X70086D  | PG, POST GUARDS, BLACK, 1  | \$40.00    |
| X816214  | SCREW 1/4-20X1/2 HEX HD,   | \$1.00     |
| X816253  | SCREW 5/16-18X3/4 HEX HD,  | \$1.00     |
| X816990  | NUT 1/4-20 NYLON INSERT,   | \$1.10     |
| X817101  | WASHER #8 LOCK, STL ZINC   | \$1.10     |
| X817382  | GROMMET 3/4 ID X 1 1/16 H  | \$3.20     |
| X817397  | GROMMET RUBBER 2092, 1 3/3 | \$1.05     |
| X830827G | NEON LIGHT 115-GREEN       | \$7.80     |
| X938268  | WASHER .275 ID X .625 OD   | \$0.50     |



# RICHARDS TERMS & POLICIES

**Notice:** Richards products must be used in compliance with applicable federal, state, provincial, and local laws and regulations. Product selection should be based on physical specifications and limitations and compatibility with the environment and material to be handled. Richards makes no warranty of fitness for a particular use. All illustrations and specifications in this literature are based on the latest production information available at the time of publication. Prices, materials, and specifications are subject to change at any time. Models may be discontinued at any time, in either case, without notice or obligation.

## RICHARDS STANDARD PRODUCT WARRANTY

Richards warrants that products sold by it are free from defects in materials and workmanship for a period of one year from the date of manufacture by Richards. Eco Systems two (2) years from date of manufacture. ECO replacement parts one (1) year from date of manufacture. As the exclusive remedy under this limited warranty, Richards will at its sole discretion, repair, replace, or issue credit for future orders for any product that may prove defective within the one year date of manufacture period (**repairs, replacements, or credits may be subject to prorated warranty for remainder of the original warranty period, complete proper warranty claim documentation required.**)

This warranty shall not apply to any product that has been altered in any way, which has been repaired by any other than a service representative authorized by Richards or when failure is due to misuse, improper installation or maintenance. Richards shall have no liability whatsoever for special, incidental, or consequential damages to any party, and shall have no liability for the cost of labor, freight, excavation, clean-up, downtime, removal, reinstallation, loss of profit, or any other cost or charges.

THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED, AND SPECIFICALLY THE WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. THERE ARE NO WARRANTIES WHICH EXTEND BEYOND THE DESCRIPTION ON THE FACE HEREOF.

## TERMS OF SALE

### ACCEPTANCE OF ORDERS

Orders are subject to approval and acceptance **only** at the office of Richards, Rockwood, TN. All orders and any changes to existing orders at Richards **must be made in writing**. No changes can be made to an order after 24 hours or shipments have been started against the order, whichever occurs first.

The following information must be included on all purchase orders:

- u Complete Richards product/part number and description.
- u Purchase order number
- u Complete "Ship-to" address
- u Shipping Method (Courier/Air freight/Ocean freight)
- u If Courier shipping method is requested, please include your courier account number.
- u Forwarder's complete information (name, address, telephone, and fax number)

### SPECIAL PRODUCTS

Parts/products that are not listed in the current Richards price list are considered "special." These special parts/products are subject to the additional terms listed below:

- u Orders are subject to Richards approval and must be in writing and accompanied by a Purchase Order.
- u Minimum order quantities and additional lead times may exist for special parts/products.
- u Special parts/products can be discontinued at Richards's sole discretion.
- u Cancellations or reductions of "special" parts/products ordered must be at Richards's consent and will be subject to a charge determined by Richards to be sufficient to cover all costs incurred. Richards has the option to charge a 25 percent cancellation fee based upon the "specials" ordered amount. Cancellations or order changes for "special" parts/products must be in writing.
- u Customer may be responsible for overruns of up to 10 percent for "special" parts/products ordered.

### ACKNOWLEDGEMENTS

Order acknowledgements will be faxed to the distributor on the next business day when the original order was placed via fax to Richards. If you do not receive an acknowledgement within 48 hours after faxing your order to Richards, please contact your Customer Service Representative. Verify all information on the acknowledgement. If you have any questions or would like to make changes to your purchase order, please contact your Customer Service Representative immediately. No changes can be made once a packlist has been printed for shipment.

### PRICES

Prices shown in price list are Suggested List and Net prices. **All prices are in U.S. Dollars.** Prices are for prompt acceptance and are subject to change without notice and become firm under our acceptance of your order, as evidenced by our acknowledgement. Prices do not include any applicable sales, use, excise, duties, or other taxes.

### CANCELLATIONS / CHANGES

Orders shall not be subject to change of specifications or cancellation without the consent of Richards and then only at a charge determined by Richards to be sufficient to cover all costs incurred. **Cancellations must be made in writing. No changes can be made to an order after 24 hours or after shipments have been started against the order, whichever occurs first. ECO is not eligible for cancellation.**

# TERMS OF SALE

## MINIMUM ORDERS

All Richards orders are subject to the current minimum order policy:

- u Products/Parts \$50 NET (US)
- u Expedite/Rush Order Fee \$25 (Waives minimum. Rush orders received after 11:00 a.m. EST are subject to shipment on the next business day and based on availability. Net rush orders cannot exceed \$1000 (US).)

## PRICE CHANGE

Prices are subject to change without notice. Orders on hand at the time of a price increase will be invoiced at the older price, provided they are for immediate shipment. Orders entered or scheduled for shipment after the effective date of the price change will be invoiced at new prices.

## PAYMENT TERMS

Terms of sale are net thirty (30) days.

## PAYMENT METHODS

- u All payments must in be U.S. dollars.
- u Checks from foreign banks must be drawn on a draft from a corresponding U.S. bank. The corresponding U.S. bank's name and address must appear on the face of the check.
- u Payment via Letters of Credit (L/C) is possible for orders over US \$10,000 net and must conform with Richards Letter of Credit Instructions. Contact your Customer Service Representative before opening a L/C.
- u Payment via Draft is possible for orders over US \$10,000 net.
- u Send your payments to:

### *If sending your payment by mail or courier:*

US Bank  
P.O. Box 641958  
Cincinnati, Ohio 45264-1958

### *If sending your payment by Wire Transfer:*

US Bank  
Rockwood, TN 37854  
USA  
Swift Code: USBKUS44IMT  
ABA# 064000059  
Account #496024613  
Account Name: Richards Industry Inc.

## OPTIONAL PAYMENT METHODS

Richards also accepts VISA and MasterCard. Please include the following information on your purchase order: Type of Card, Card Number and Expiration Date.

## CREDIT WORTHINESS

An account which is delinquent may be subject to restricted or non-shipment of goods and may be subject to a 1-1/2 percent per month finance charge on past due invoices.

## FREIGHT

### **U.S. Distributor Freight Allowance**

All shipments under \$1,500 net order (US) are Ex-works Our Factory. All shipments over \$1,500 net order (US) are FCA Not Unloaded in the Continental U.S.A.

The goods shall be delivered to the Buyer FCA or Ex-works Seller's plant, and title thereto and liability for loss or damage in transit shall pass to Buyer upon Seller's delivery of goods to a common carrier for shipment to the Buyer. Claims for damages in transit must be asserted against the carrier.

**Orders totaling over \$1,500 net (US) (after discounts and core credits) will receive free freight. Incoming core bank nozzles for rebuild program and warranty returns will be at the distributors expense.**

### **ROUTING**

Richards reserves the right to select freight routing and will strive to ship the best possible way. Orders requesting alternate routing will not qualify for freight allowances.

### **DROP SHIPMENTS**

u Customers are responsible for any additional expenses due to drop shipments.

## SHORTAGES

Claims for shortages in shipments and errors in freight charges must be reported in writing to Richards Customer Service Department, **within five (5) days after receipt of order. Please note the following regarding shortage claims:**

- u All freight damage/shortages must be noted on Bill of Lading at time of acceptance.
- u Please advise Richards of purchase order number and/or sales order number.

# MARKETING POLICIES

## RETURNS

### **(1) Restocking Charge Returns**

To help cover the normal costs of handling, inspecting, and testing, a charge of 20 percent of the original purchased value or current price, whichever is lower, will be charged. Minimum handling charge is \$30.00 (US).

Products to be restocked must be standard catalog products, current merchandise, less than one year old, and resalable as new. Invoice number must accompany the RGA number on the return. **Parts and ECO are not eligible for returns.**

### **(2) Special Product Returns**

Parts/products that are not listed in the current Richards price list are considered "special." **Special parts/products are not eligible for returns.**

### **(3) Annual Returns**

Richards does not accept annual returns.

### **(4) Return Procedures for Warranty and Cores to the Core Bank**

**No products may be returned without an approved Returned Goods Authorization (RGA). Products rejected by Richards will be returned to the distributor at the expense of the distributor. Richards will only accept products approved on the RGA.**

**All returns must be accompanied by a Returned Good Authorization (RGA).**

1. Contact a Richards Customer Service Representative by phone at 1-800-251-9996 or by fax at 1-865-354-0586. Please have the following information available so we may process your request quickly:

- u Distributor name and customer number
- u Reason for return
- u Original purchase order and or invoice number under which the part was purchased
- u Product being returned (The complete part number)
- u Distributor purchase order number to be used in conjunction with the Richards RGA number

2. The Customer Service Representative will issue a Return Goods Authorization (RGA) number over the telephone. Please reference this RGA number when making inquires about this transaction.

3. **No RGA paperwork will be mailed or faxed to you.**

4. **Clearly print the RGA number on the outside of all cartons you return and reference the RGA number on any paperwork you generate.** Richards will not accept cartons without the RGA number printed legibly on the outside.

5. All freight charges (including customs clearance of the returned products, duties, taxes, handling fees, etc.) inside and outside the U.S. are the responsibility of the distributor.

6. All approved returned goods must be received by Richards within 30 days of issuance of the RGA.

**Please return to the following address:**

Richards Industry, Inc.  
Attn: RGA (provide RGA #)  
129 Manufacturers Road  
Rockwood, TN 37854-4105

### **Warranty Returns/Core Bank**

No warranty or core considerations will be given to products that are:

- u Repaired by others
- u Show signs of abuse, damage or excess forces
- u Disassembled
- u Missing parts or components (See Core Charge Plan)
- u Out of warranty period (for warranty returns only)
- u Misapplied
- u Contains foreign material
- u Corroded

## CORE CHARGE PLAN

If a returned product qualifies for warranty, Richards may elect to **repair or replace** the unit and return it to you, or issue credit at the lowest distributor price in the last 12 months. See Standard Product Warranty for complete details. **If the product does not qualify for warranty or core bank, it will be returned to the distributor freight collect.**

Core charges plus rebuilt exchange price are due under our regular terms (Net 30 days). Nozzle cores may be returned within 90 days of invoice date to receive full credit. Cores should be equivalent to those received from Richards. Core allowance cannot exceed core charges, excess cores will be placed in core bank for credit charges on future orders. Nozzles in core bank will be held for a period of One (1) year and the 1290 Nozzle will be held for a period of 90 days; after such time the nozzles will become the property of Richards. NOTE: Basic core exchange is on a like-for-like basis.

All nozzle parts, broken or otherwise, must accompany nozzle as evidence against pilferage. There will be an extra charge of \$2.95 for a missing 1A, 11A, 11B, Astro 20, Astro 20B, spout housing, \$8.95 for a missing Mark 7, Mark 7B, 7HB or 7H spout housing and \$19.00 for a missing 1290 spout housing.

Richards reserves the right to reject any nozzle, which in our opinion is beyond repair or is obsolete.



Telephone: (865) 354-3222  
[www.richards-opw.com](http://www.richards-opw.com)

(800) 251-9996

Fax: (865) 354-0586

Email: [richards@opw-fc.com](mailto:richards@opw-fc.com)